

Action Codes

Action codes should be scanned after an attendee badge is scanned. These codes will also appear on the printout, and will save to the floppy disk as well.

!!!HOT LEAD!!!



\*Product 1 \_\_\_\_\_



Inquiry Only



\*Product 2 \_\_\_\_\_



Current customer



\*Product 3 \_\_\_\_\_



New Customer



\*Product 4 \_\_\_\_\_



Prospective customer



\*Product 5 \_\_\_\_\_



Send Literature



\*Product 6 \_\_\_\_\_



Sales Call



\*Product 7 \_\_\_\_\_



\*Salesman 1 \_\_\_\_\_



\*Product 8 \_\_\_\_\_



\*Salesman 2 \_\_\_\_\_



\*Product 9 \_\_\_\_\_



\*Use the blanks provided to label the generic codes above .